



Grant, Spencer, Caisley & Porteous

Grant, Spencer, Caisley & Porteous *(Trademark Attorneys)*

Grant Spencer Caisley & Porteous is a leading international specialist trade mark and design practice with a large number of blue-chip clients. Among its areas of expertise are management of large trademark portfolios and conflict resolution. The firm specialises in all matters relating to international trademark law and practice. On a day-to-day basis it handles a wide range of work including trade mark creation from the concept stage onwards, searching and clearing trade marks for use throughout the world, advising on copyright and design issues and obtaining protection for trade mark registrations in any country, either nationally via the OHIM or via the International Registration system. Objections raised by trade mark registration authorities or third parties are dealt with and advice is given on the correct use of trade marks as marketing tools and in advertising and promotion.

Richard Johnson, Accountant for GSCP, needed to choose accounting software that would see the company into the future and cope with its challenging growth strategy. The key requirement was for high quality management information and reporting using MS Excel which was met with the award-winning dynamic linking of Exchequer Enterprise to MS Excel via OLE.

Accountant Richard Johnson chose the following solution for GSCP in March 2003:

Exchequer Enterprise Accounting Solution – 4-user Multi-User Multi-Currency

Financial Modules (Sales Ledger, Purchase Ledger, Nominal Ledger incl. Cashbook and Invoicing), Report Writer, Paperless, OLE SavePack and ASCII Import Module.

And had this to say:

"The main reason for choosing Whitegate was that you fully understood the product and could see it from an accountants view. You are local, have high levels of product knowledge and your support level is higher due to the knowledge obtained during the specification and implementation stages. You are also prepared to go the extra mile for the client."

Richard Johnson, Grant Spencer, Caisley & Porteous